

Leopard House Asama Court Newcastle Business Park Newcastle upon Tyne NE4 7YD

T: 0191 298 1400 www.lookers.co.uk

To Whom it may concern

Ref: Water, waste water, trade effluent cost reduction services and ongoing bill validation.

Lookers is an ever-growing multi-franchise Motor Dealer Group representing 32 volume and premium motor manufacturers throughout the UK and Ireland.

Foundered in Manchester in 1908 by John Lookers and listed on the stock exchange is now one of the leading companies in the UK and Ireland.

As an integral part of our cost reduction strategy during 2013 we appointed water industry experts H2O Building Services to provide a water, waste water and trade effluent cost reduction service and an ongoing bill validation service to reduce costs, maintain savings and ensure bills are correct prior to settlement.

During the time H2O have been our water consultancy partners the savings and refunds realised have been substantial and has surpassed our expectations.

We would have no hesitation in recommending them.

Yours sincerely

Derek Parry

Head of Strategic Procurement

Lookers plc